



June 24, 2013

To Whom It May Concern:

It is with great pleasure that I write to introduce you to Gustavo (Gus) I. Perea and the Adams Bickel Company. I have had the pleasure of working with Gus, over the years, in a number of significant projects. During which time, I have come to admire and respect his professionalism, competency, integrity and, most refreshingly, his sense of humor.

Gus has been a neighbor and friend of the Mercer Museum for many years. Most recently, we have called upon his professional services through Adams Bickel to assist us in a variety of projects. Over the period of 2009 through 2011, Gus Perea and Adams Bickel were retained to provide owner's representation services for a major \$9 million+ expansion project at the museum. This project represented a major transformation of the museum as it sought to realize a new vision for a more dynamic and exciting museum experience. I firmly believe that Gus's immense lifetime of work experience in the construction industry along with a meticulous attention to detail and a calm patient approach to working with his client was a significant factor in our ability to successfully achieve our vision and goal for this project. Gus always looked to what his client needs were and saw to it that they were addressed throughout the construction phase and beyond in this project. I do not think that we would have been successful without his guidance and advice.

After the close of this project, we have continued to use Adams Bickel for a number of restoration and major maintenance projects around the museum. What has been refreshing to see is that no matter how large or small a project is, you get the same high level of professionalism, quality workmanship and performance. Gus and his staff make every client feel special every day they are involved. No challenge is too great and they are quick to conform to the special needs that museum work requires.

I heartily recommend Adams Bickel to any company, profit or non-profit, large or small, that seeks highly quality and timely performance at a fair and equitable price. In this day, quality and integrity sometimes falls victim to the false savings of low bid economics. Adams Bickel is a company that still shows that quality workmanship and performance is what matters in the end.

Please feel free to contact me, if you have any specific questions.

Sincerely,

A handwritten signature in blue ink, appearing to read "Douglas C. Dolan". The signature is fluid and cursive, with a long horizontal line extending to the right.

Douglas C. Dolan

Executive Director